

<b>Name of the Issuer:</b>	<b>HDFC Standard Life Insurance Company Limited</b>	
<b>1 Type of Issue (IPO / FPO)</b>	IPO	
<b>2 Issue Size (Rs. Cr)</b>	8,695.00	
<b>3 Grade of issue along with name of the rating agency</b>		
<b>Name</b>	Not Applicable	
<b>Grade</b>	Not Applicable	
<b>4 Subscription Level (Number of times)</b>	4.84*(excluding Anchor Investor Portion) after removing multiple and duplicate bids and technical rejection cases.	

*\*Source: Basis of Allotment dated November 14, 2017*

**5 QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges**

Particulars	Percentage <sup>^</sup>
(i) allotment in the issue (1)	7.59%
(ii) at the end of the 1st Quarter immediately after the listing of the issue(2)	11.34%
(iii) at the end of 1st FY (March 31, 2018)(2)	11.34%
(iv) at the end of 2nd FY (March 31, 2019)	13.92%
(v) at the end of 3rd FY (March 31, 2020)*	Not Available

\* QIB Holding not disclosed as reporting for relevant period has not been completed.

(1) Source: Basis of Allotment November 14, 2017. It excludes pre-issue holding by QIBs

(2)As per the Shareholding pattern available on the website of BSE

<sup>^</sup> As a % of Total Paid up Share Capital

## 6 Financials of the issuer

(In Rs. Crore)

Standalone Financials Parameters	1st FY (March 31, 2018) <sup>^</sup>	2nd FY (March 31, 2019) <sup>*</sup>	3rd FY (March 31, 2020) <sup>*</sup>
Income from operations	1,282.46	1615.29	Not Available
Net Profit for the period	1,109.00	1276.79	Not Available
Paid-up equity share capital	2,011.74	2017.38	Not Available
Reserves excluding revaluation reserves	2706.4	3640.88	Not Available

<sup>^</sup> Source - Annual financial results submitted to stock exchange for FY 2018

<sup>\*</sup> Financials not disclosed as reporting for the relevant fiscal years have not been completed.

(In Rs. Crore)

Consolidated Financials Parameters	1st FY (March 31, 2018) <sup>^</sup>	2nd FY (March 31, 2019) <sup>*</sup>	3rd FY (March 31, 2020) <sup>*</sup>
Income from operations	1296.52	1645.93	Not Available
Net Profit for the period	1107.2	1277.93	Not Available
Paid-up equity share capital	2011.74	2017.38	Not Available
Reserves excluding revaluation reserves	2692.48	3627.84	Not Available

<sup>^</sup> Source - Annual financial results submitted to stock exchange for FY 2018

<sup>\*</sup> Financials not disclosed as reporting for the relevant fiscal years have not been completed.

## 7 Trading Status in the scrip of the issuer

Company's Equity Shares are listed on the BSE Limited and the NSE.  
The Shares have not been suspended or delisted.

Particulars	Status
(i) at the end of 1st FY (March 31, 2018)	Frequently Traded
(ii) at the end of 2nd FY (March 31, 2019)	Frequently Traded
(iii) at the end of 3rd FY (March 31, 2020) <sup>*</sup>	Not Available

<sup>\*</sup> Trading status not disclosed as reporting for the relevant fiscal years have not been completed.

8 Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2018)	Mr. Ravi Narain	Ceased w.e.f august 1, 2017
	Dr. SA Dave	Ceased w.e.f August 10, 2017
	Dr. JJ Irani	Appointed as additional director w.e.f August 11,2017
	Mr. AKT Chari	Appointed as additional director w.e.f August 04,2017
	Mr. Ketan Dalal	Appointed as additional director w.e.f July 17,2017
	Mr. Rushad Adadan	Appointed as alternate director to Sri Gerry Grimstone w.e.f February 2, 2018
	Mr. James Arid	(Ceased to be an Alternate Director to Mr. Norman Keith Skeoch as at April 17, 2018)
	Mr. James Arid	Appointment of as Alternate Director to Mr Norman Keith Skeoch w.e.f. May 16, 2018
	Mr James Aird	Appointment of Mr James Aird as an Alternate Director to Mr Norman Keith Skeoch w.e.f August 23, 2018
	Mr. Amitabh Chaudhry	Resignation as Managing Director & CEO w.e.f September 08, 2018
	Ms. Vibha Padalkar	Appointment as Managing Director & CEO w.e.f September 12, 2018
	Mr. Suresh Badami	Appointment as Whole-Time Director w.e.f September 17, 2018

(ii) at the end of 2nd FY (March 31, 2019)	Mr Rushad Abadan	Appointment of Mr Rushad Abadan as an Alternate Director to Sir Gerry Grimstone w.e.f November 22, 2018
	Mr James Aird	Appointment of Mr James Aird as an Alternate Director to Mr Norman Keith Skeoch w.e.f November 22, 2018
	Ms Bharti Gupta Ramola	Appointment as an Additional(Independent Director) w.e.f February 12, 2019
	Mr. AKT Chari	Resignation as Independent Director w.e.f March 30, 2019
	Mr Rushad Abadan	Appointment of Mr Rushad Abadan as an Alternate Director to Sir Gerry Grimstone w.e.f February 27, 2019
	Mr James Aird	Appointment of Mr James Aird as an Alternate Director to Mr Norman Keith Skeoch w.e.f February 27, 2019
	Not Available	Not Available
(iii) at the end of 3rd FY (March 31, 2020)*	Not Available	Not Available

\* Changes in Directors not disclosed as the relevant fiscal years have not been completed.

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**9 Status of implementation of project/ commencement of commercial production**

(i) as disclosed in the offer document **Not Applicable**

*Source:*

(ii) Actual implementation **Not Applicable**

*Source:*

(iii) Reasons for delay in implementation, if any **Not Applicable**  
*Not applicable: as the Offer was only an Offer for Sale by Selling Shareholders*

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**10 Status of utilization of issue proceeds**

(i) as disclosed in the offer document **Not Applicable**

(ii) Actual Utilization **Not Applicable**

(iii) Reasons for deviation, if any **Not Applicable**

*Not applicable: as the Offer was only an Offer for Sale by Selling Shareholders*

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**11 Comments of monitoring agency, if applicable**

<p>(a) Comments on use of funds</p> <p>(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document</p> <p>(c) Any other reservations expressed by the monitoring agency about the end use of funds</p>	<p>Not Applicable</p>
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*Not applicable: as the Offer was only an Offer for Sale by Selling Shareholders*

## 12 Pricing Data

Issue Price (Rs.): 290  
 Designated Stock Exchange: NSE  
 Listing Date: 17-Nov-17

Price parameters	At close of listing day (November 17, 2017)	At close of 30th calendar day from listing day <sup>(1)</sup>	At close of 90th calendar day from listing day <sup>(2)</sup>	As at the end of 1st FY after the listing of the issue (March 31, 2018) <sup>(3)</sup>		
				Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE Limited)	344.60	381.4	431.90	454.45	494.30	307.00
SNP CNX Nifty	10,283.60	10333.25	10,500.90	10,113.70	11,171.55	10,096.90
Sectoral Index	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available

Price parameters	As at the end of 2nd FY after the listing of the issue (March 31, 2019) <sup>(3)(4)</sup>			As at the end of 3rd FY after the listing of the issue (March 31, 2020) <sup>(3)(4)</sup>		
	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE Limited)	378.50	548.25	344.40	Not Available	Not Available	Not Available
SNP CNX Nifty	11,623.90	11760.2	10,004.55	Not Available	Not Available	Not Available
Sectoral Index	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available

Note:

- (1) 30th calendar day shall be taken as listing date plus 29 calendar days.
- (2) 90th calendar day shall be taken as listing date plus 89 calendar days.
- (3) High and Low based on intra day prices
- (4) Pricing data not disclosed as the relevant period/date/fiscal year has not completed
- (5) In case the 30th/60th/90th calendar day is a holiday, data from previous trading day to be considered.

13 Basis for Issue Price and Comparison with Peer Group & Industry Average

Accounting ratio	The New India Assurance Company Limited	As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019) <sup>(2)</sup>	At the end of 3rd FY (March 31, 2020) <sup>(2)</sup>
EPS	<b>Issuer:</b>				
	Standalone (Basic)	4.5	5.53	6.34	Not Available
	Consolidated (Basic)	4.4	5.52	6.34	Not Available
	Standalone (Diluted)	4.4	5.50	6.32	Not Available
	Consolidated (Diluted)	4.4	5.49	6.33	Not Available
	<b>Peer Group :</b>				
	ICICI Prudential Life Insurance Company Limited	11.7	11.28	7.93	Not Available
	SBI Life Insurance Company Limited	11.96	11.50	13.27	Not Available
	<b>Industry Avg:</b>	10.7	11.39	10.60	Not Available
P/E	<b>Issuer:</b>				
	Standalone (Basic)	-^	82.18	59.70	Not Available
	Consolidated (Basic)	65.9	82.33	59.70	Not Available
	Standalone (Diluted)	-^	82.63	59.89	Not Available
	Consolidated (Diluted)	65.9	82.78	59.79	Not Available
	<b>Peer Group :</b>				
	ICICI Prudential Life Insurance Company Limited	33.4	34.45	44.17	Not Available
	SBI Life Insurance Company Limited	69.4	58.98	43.96	Not Available
	<b>Industry Composite</b>	51.4	46.72	44.07	Not Available
RoNW (%)	<b>Issuer:</b>				
	Standalone	25.70%	23.51%	22.57%	Not Available
	Consolidated	25.60%	23.54%	22.64%	Not Available
	<b>Peer Group :</b>				
	ICICI Prudential Life Insurance Company Limited	28.70%	24.71%	16.63%	Not Available
	SBI Life Insurance Company Limited	18.60%	18.05%	17.79%	Not Available
	<b>Industry Composite</b>	23.70%	Not Available	17.21%	Not Available

NAV per share	<b>Issuer:</b>				
	Standalone	19.2	23.45	28.05	Not Available
	Consolidated	19.1	23.38	27.98	Not Available
	<b>Peer Group :</b>				
	ICICI Prudential Life Insurance Company Limited	44.6	45.64	63.60	Not Available
	SBI Life Insurance Company Limited	55.5	63.74	74.60	Not Available
	<b>Peer Group &amp; Industry Average</b>	50.1	Not Available	69.10	Not Available

**Notes:**

(1) Sourced from Prospectus dated November 10, 2017. \* All financials are for the financial year ending March 31, 2017

(2) Not disclosed as the reporting for the relevant fiscal years has not been complete

(3) ^Standalone PE with respect to the Company has not been disclosed in the document.

(4) Financials for Peer Group are sourced from its audited consolidated financial statements as on March 31, 2017

(5) Financials for Company and Peer Group are sourced from its audited consolidated financial statements as on March 31,

**14 Any other material information**

Details on the above and a complete list of material information as disclosed by the Company, is available on the website of the stock exchanges at [www.nseindia.com](http://www.nseindia.com) and [www.bseindia.com](http://www.bseindia.com)