

July 31, 2021

IDFCFIRSTBANK/SD/128/2021-22

The Manager-Listing Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C - 1, G - Block Bandra-Kurla Complex, Bandra (East) Mumbai 400 051. Tel No.: 022 – 2659 8237/ 38 NSE - Symbol: IDFCFIRSTB The Manager-Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai 400 001. Tel No.: 022 – 2272 2039/ 37/ 3121 BSE - Scrip Code: 539437

Sub.: Unaudited Financial Results of the Bank for the quarter ended June 30, 2021.

Ref.: Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('SEBI Listing Regulations').

Dear Sir / Madam,

This is to inform you that the Board of Directors ("the **Board**") of IDFC FIRST Bank ("the **Bank**") at its meeting held today i.e. July 31, 2021 has *inter-alia* considered and approved the Unaudited Financial Results (Standalone and Consolidated) of the Bank for the quarter ended June 30, 2021, pursuant to Regulation 33 of the SEBI Listing Regulations

Please find enclosed herewith the aforesaid financial results along with the Limited Review Report thereon issued by M/s. B S R & Co. LLP, Chartered Accountants (Firm Registration No. 101248W / W-100022), the Statutory Auditors of the Bank.

We also submit a copy of Press Release on the financials for the quarter ended June 30, 2021.

As required under the SEBI Listing Regulations, all the above-mentioned documents are also being posted on our website: www.idfcfirstbank.com.

The Board Meeting of the Bank commenced at 11:00 a.m. and concluded at 04:30 p.m.

Please take the above on record and acknowledge receipt of the same.

Yours faithfully, For IDFC FIRST Bank Limited

Satish Gaikwad Head – Legal & Company Secretary Encl.: as above

IDFC FIRST Bank Limited

BSR&Co.LLP

Chartered Accountants

14th Floor, Central B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063 Telephone: +91 22 6257 1000 Fax: +91 22 6257 1010

Limited review report on the unaudited quarterly standalone financial results of IDFC FIRST Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended 30 June 2021

To the Board of Directors of IDFC FIRST Bank Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of IDFC FIRST Bank Limited (the 'Bank') for the quarter ended 30 June 2021 (the 'Statement'), except for the disclosures relating to "Pillar 3 under Basel III Capital Regulations", and those relating to "Leverage Ratio", "Liquidity Coverage Ratio" under Capital Adequacy and Liquidity Standards issued by Reserve Bank of India ('RBI') as have been disclosed on the Bank's website and in respect of which a link has been provided in the Note 6 to the Statement and have not been reviewed by us. This Statement is the responsibility of the Bank's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Bank personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Attention is drawn to the fact that the figures for the three months ended 31 March 2021 as reported in this Statement are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year not subjected to audit.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

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Limited review report on the unaudited quarterly standalone financial results of IDFC FIRST Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended 30 June 2021 (Continued)

IDFC FIRST Bank Limited

5. As more fully described in Note 7 to the Statement, the extent to which the COVID-19 pandemic will have an impact on the Bank's financial performance is dependent on future developments, which are highly uncertain.

Our review report is not modified in respect of this matter.

For **B S R & Co. LLP** *Chartered Accountants* Firm's Registration No: 101248W/W-100022

Manoj Kumar Vijai Partner Membership No: 046882 UDIN:21046882AAAAAM1440

Mumbai 31 July 2021



IDFC FIRST Bank Limited

Registered Office: KRM Towers, 7th Floor, No. 1 Harrington Road, Chetpet, Chennai 600031, Tamilnadu

CIN: L65110TN2014PLC097792

Statement of Unaudited Financial Results for the quarter ended June 30, 2021 (Standalone)

(₹ in lakhs)

Sr.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended
No.		30.06.2021	31.03.2021	30.06.2020	31.03.2021
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
-			Refer Note 13		
1	Interest Earned (a)+(b)+(c)+(d)	408929.02	399287.28	394926.94	1596785.9
	(a) Interest/discount on advances/bills (refer note 9)	334117.20	321484.18	312379.95	1263297.8
	(b) Income on investments	70939.65	68464.93	75045.19	303921.0
	(c) Interest on balances with Reserve Bank of India and other inter- bank funds	903.93	2988.03	3508.06	11216.6
	(d) Others	2968.24	6350.14	3993.74	18350.4
2	Other Income (refer note 5)	84876.96	84114.04	48485.30	225369.9
3	TOTAL INCOME (1+2)	493805.98	483401.32	443412.24	1822155.8
4	Interest Expended	190450.03	203260.59	220549.13	858759.6
5	Operating Expenses (i)+(ii) (refer note 9)	203233.59	215556.10	133699.83	709328.3
	(i) Employees cost	55440.33	51959.25	44316.17	197697.5
	(ii) Other operating expenses	147793.26	163596.85	89383.66	511630.7
6	TOTAL EXPENDITURE (4+5) (excluding provisions and contingencies)	393683.62	418816.69	354248.96	1568088.0
7	Operating Profit (3–6) (Profit before provisions and contingencies)	100122.36	64584.63	89163.28	254067.8
8	Provisions (other than tax) and Contingencies (Net) (refer note 7)	187861.15	60273.13	76408.78	206489.4
9	Exceptional Items		-		
10	Profit / (Loss) from Ordinary Activities before tax (7-8-9)	(87738.79)	4311.50	12754.51	47578.4
11	Tax Expense	(24734.79)	(8469.60)	3400.00	2350.4
12	Net Profit / (Loss) from Ordinary Activities after tax (10–11)	(63004.00)	12781.11	9354.51	45228.0
13	Extraordinary Items (net of tax expense)	¥		- (e)	
14	Net Profit / (Loss) for the period (12-13)	(63004.00)	12781.11	9354.51	45228.0
15	Paid-up Equity Share Capital (Face Value ₹ 10 per share) (refer note 3 & 4)	620683.55	567584.99	567234.37	567584.9
16	Reserves excluding Revaluation Reserves				1213194.6
17	Analytical Ratios				
	(i) Percentage of shares held by Government of India (refer note 3 & 4)	4.21%	4.61%	4.61%	4.61
	(ii) Capital adequacy ratio (Basel III)	15.56%	13.77%	15.03%	13.779
	(iii) Earnings per share (EPS) for the period / year (before and after extraordinary items)				
	(not annualized) (refer note 3 & 4)				
	- Basic (₹)	(1.02)	0.23	0.19	0.82
	- Diluted (₹)	(1.02)	0.22	0.19	0.8
	(iv) NPA ratios (refer note 10)	(1102)			
	(a) Amount of gross NPAs	466712.97	430300.90	174166.42	430300.9
	(b) Amount of net NPAs	229318.15	188327.50	43658.76	188327.5
	(c) % of gross NPAs to gross advances	4.61%	4.15%	1.99%	4.15
	(d) % of net NPAs to net advances	2.32%	1.86%	0.51%	1.869
	(v) Return on assets (annualized)	(1.52%)	0.33%	0.24%	0.28





Standalone Segment Information in accordance with the Accounting Standard on Segment Reporting (AS 17) of the operating segments of the Bank is as under :

					(₹ in lakhs)
Sr. No.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended
NO.		30.06.2021 (Unaudited)	31.03.2021 (Audited)	30.06.2020	31.03.2021
_		(Onaudited)	Refer Note 13	(Unaudited)	(Audited)
1	Segment Revenue				
	a Treasury	277322.62	254757.32	299037.17	1077355.06
	b Wholesale Banking	139985.36	139689.35	164950.02	611804.19
	c Retail Banking	423735.60	419272.22	328031.22	1501075.72
	d Other Banking Business	3782.12	6167.09	1302.24	15267.27
	e Unallocated	(34.25)	5019.16	(60.70)	5060.44
	Total Segment Revenue	844791.45	824905.14	793259.95	3210562.68
	Add/(Less) : Inter Segment Revenue	(350985.47)	(341503.82)	(349847.71)	(1388406.83)
	Income from Operations	493805.98	483401.32	443412.24	1822155.85
2	Segment Results After Provisions & Before Tax				
	a Treasury	61878.99	66997.47	43561.33	259493.84
	b Wholesale Banking	1528.11	62563.02	1718.84	69850.37
	c Retail Banking	(144361.74)	(125746.06)	(21105.40)	(259471,43)
	d Other Banking Business	206.95	1683.19	(2391.99)	(1724.23)
	e Unallocated	(6991.10)	(1186.12)	(9028.28)	(20570.12)
	Total Profit Before Tax	(87738.79)	4311.50	12754.50	47578.43
3	Segment Assets				
	a Treasury	6404525.69	5642062.60	5912702.71	5642062.60
	b Wholesale Banking	2834214.94	2916788.81	3005815.83	2916788.81
	c Retail Banking	7321157.92	7445995.19	5809753.62	7445995.19
	d Other Banking Business	5145.20	4160.64	181.96	4160.64
	e Unallocated	333605.03	305381.04	335606.53	305381.04
	Total Segment Assets	16898648.78	16314388.28	15064060.65	16314388.28
4	Segment Liabilities				
	a Treasury	4418236.69	4084392.71	5558947.19	4084392.71
	b Wholesale Banking	3501584.54	3589526.40	3497383.59	3589526.40
	c Retail Banking	6916053.75	6746652.38	4239632.15	6746652.38
	d Other Banking Business	995.54	2796.63	2180.43	2796.63
	e Unallocated	44756.65	110230.80	22302.74	110230.80
	Total Segment Liabilities	14881627.17	14533598.92	13320446.10	14533598.92
5	Capital Employed (Segment Assets - Segment Liabilities)	2017021.61	1780789.36	1743614.55	1780789.36

Business segments have been identified and reported taking into account the target customer segment, the nature of products, internal business reporting system, transfer pricing policy approved by Asset Liability Committee (ALCO), the guidelines prescribed by the Reserve Bank of India ('the RBI'), which has been relied upon by the auditors.

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Notes:

- 1 The above financial results for the quarter ended June 30, 2021 were reviewed by the Audit Committee on July 30, 2021 and approved by the Board of Directors on July 31, 2021 and have been subjected to a "Limited Review" by the Statutory Auditors.
- ² The above financial results of the Bank have been prepared in accordance with the provisions of the Banking Regulation Act, 1949, Generally Accepted Accounting Principles in India, including Accounting Standards as specified under Section 133 of the Companies Act, 2013, Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015 in so far as they apply to Banks, and the guidelines issued by the RBI. In addition, the Bank has automated its key operations with key applications largely integrated with core banking solution and general ledger system. Accordingly, branch returns are not required to be submitted.
- 3 During the quarter ended June 30, 2021, the Bank raised additional capital aggregating to ₹ 3,000 crore (rounded off) from qualified institutional buyers through issuance of 523103660 equity shares, fully paid-up, at the price of ₹ 57.35/- per equity share (including a premium of ₹ 47.35 per equity share).
- 4 During the quarter ended June 30, 2021, the Bank has issued 7881998 equity shares pursuant to the exercise of options under the Employee Stock Option Scheme.
- 5 "Other Income" includes non-fund based income such as commission, fees, earnings from foreign exchange and derivative transactions, profit / loss from sale of investments.
- In accordance with the RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated July 1, 2015 on 'Basel III Capital Regulations' and the RBI circular DBR.No.BP.BC. 80/21/21.06.201/ 2014-15 dated March 31, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures on its website at the link : http://www.idfcfirstbank.com/regulatory-disclosures.html. These disclosures have not been subjected to audit or limited review by the Statutory Auditors of the Bank.
- 7 Consequent to the outbreak of the COVID-19 pandemic, the Indian government announced a lockdown in March 2020. Subsequently, the national lockdown was lifted by the government, but regional lockdowns continue to be implemented in areas with a significant number of COVID-19 cases. During the quarter ended June 30, 2021, India experienced a "second wave" of COVID-19, including a significant surge of COVID-19 cases following the discovery of mutant coronavirus variants in the country. The second wave has started to subside and there has been gradual lifting of lock downs.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, has led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activity, which may persist even after the restrictions related to the COVID-19 outbreak are being lifted. While the easing of restrictions has driven a revival in economic activity across sectors, the continued slowdown has impacted lending business, fee income generation from sale of third party products, collection efficiency etc. Further, there may be a rise in the number of customer defaults and consequently an increase in provisions. The extent to which the COVID-19 pandemic, will continue to impact the Bank's operations and asset quality will depend on future developments which are highly uncertain and will depend on many factors such as the trajectory of the pandemic, progress and effectiveness of the vaccination programme, the effectiveness of the current and future steps taken by the Government and the RBI to mitigate the economic impact. The Bank's capital and liquidity position is strong and would continue to be the focus area for the Bank during this period.

During the quarter ended June 30, 2021, the Bank has made additional COVID-19 related provision amounting to ₹ 350.00 crores. The Bank holds cumulative COVID-19 related provision of ₹ 725.00 crores as at June 30, 2021.





8 Details of resolution plan implemented under the Resolution Framework for COVID-19 related stress as per RBI circular dated August 6, 2020 for the period ended June 30, 2021.

					(₹ in crore)
Type of Borrower	Number of accounts where resolution plan has been implemented under this window (A)	Exposure to accounts mentioned at (A) before implementation of the plan (B)*	Of (B), aggregate amount of debt that was converted into other securities (C)	Additional funding sanctioned, if any, including between invocation of the plan and implementation (D)	Increase in provisions on account of the implementation of the resolution (E)**
Personal Loans	81,007	961.48			96.15
Corporate Loans***	7	928.84		-	26.25
Of which, MSMEs		-			-
Others	45	4.74	-		0.47
Total	81,059	1,895.06		-	122.87

* Refers to Outstanding loans/ Investment balances of the Restructured loans upon implementation of the resolution plan (One time restructuring).

** Refers to provisions created and held on account of implementation of the resolution plan (One time restructuring).

*** The bank is required to maintain higher of the provisions held as per the extant IRAC norms immediately before implementation, or 10 percent of the total debt. Accordingly, the Bank holds Provisions amounting to ₹ 152.23 crore

As at June 30, 2021 the Bank holds provision amounting to ₹ 193.03 crore towards accounts where resolution plan has been implemented.

There were no borrower accounts, where resolution plan had been implemented and now modified under Resolution Framework 2.0 announced by the RBI on May 5, 2021. The above table does not include restructuring done under Resolution Framework 2.0 for COVID-19 announced on May 5, 2021.

9 The Bank pays loan servicing fees to business correspondents for services rendered towards sourcing and servicing of loans and other related activities. These were netted off from "Interest/discount on advances/bills" in the profit and loss account till December 31, 2020. During the quarter ended March 31, 2021, the Bank changed this presentation and accordingly reclassified them as part of "Operating Expenses" with the corresponding change in the previous periods. Basis this change, all relevant disclosures have been regrouped / reclassified wherever applicable, for the quarter ended June 30, 2020.

	(₹ in crore)	
	Quarter ended 30.06.2020	
Interest/discount on advances/bills - As reported	3,005.92	
Interest/discount on advances/bills - As per reclassification	3,123.80	
Operating Expenses - As reported	1,219.12	
Operating Expenses - As per reclassification	1,337.00	



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- 10 The disclosures for NPA referred to in point 17(iv) above correspond to non performing advances.
- 11 The figures for the previous quarter/period have been regrouped wherever necessary in order to make them comparable.
- 12 The above financial results have been reviewed/audited by the statutory auditors, B S R & Co. LLP, Chartered Accountants.
- 13 The figures for the quarter ended March 31, 2021 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of the third quarter of the relevant financial year which was subject to limited review.
- 14 The Bank has followed the same significant accounting policies in the preparation of these financial results as those followed in the annual financial statements for the year ended March 31, 2021.

For and behalf of the Board of Directors of IDFC FIRST Bank Limited

V. Vaidyanathan Managing Director & Chief Executive Officer

SB

Date: July 31, 2021 Place: Mumbai

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BSR&Co.LLP

Chartered Accountants

14th Floor, Central B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063 Telephone: +91 22 6257 1000 Fax: +91 22 6257 1010

Limited review report on unaudited quarterly consolidated financial results of IDFC FIRST Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended 30 June 2021

To the Board of Directors of IDFC FIRST Bank Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of IDFC FIRST Bank Limited (the 'Bank' or the 'Parent') and its subsidiary (the Parent and its subsidiary together referred to as the 'Group'), and its share of the net profit / (loss) of its associate for the quarter ended 30 June 2021 (the 'Statement'), being submitted by the Bank pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, except for the disclosures relating to consolidated Pillar 3 disclosure as at 30 June 2021, including leverage ratio and liquidity coverage ratio under Basel III Capital Regulations as have been disclosed on the Bank's website and in respect of which a link has been provided in the Note 3 to the Statement and have not been reviewed by us. Our responsibility is to issue a report on the Statement based on our review.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting" ('AS 25'), prescribed under Section 133 of the Companies Act, 2013, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and directions issued by the Reserve Bank of India (RBI) from time to time ('RBI Guidelines') and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ('SRE') 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable. Limited review report on unaudited quarterly consolidated financial results of IDFC FIRST Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended 30 June 2021 (Continued)

IDFC FIRST Bank Limited

- 4. Attention is drawn to the fact that the figures for the three months ended 31 March 2021 as reported in this Statement are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.
- 5. The Statement includes the results of the following entities:

Subsidiary: IDFC FIRST Bharat Limited; and

Associate: Millennium City Expressways Private Limited

- 6. Based on our review conducted and procedures performed as stated in paragraph 3 above, and based on the consideration of the review report of the other auditor referred to in paragraph 8 below and based on our assessment of the financial information certified by the management of the associate as stated in paragraph 9 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Accounting Standard, RBI Guidelines and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, except for the disclosures relating to consolidated Pillar 3 disclosure as at 30 June 2021, including leverage ratio and liquidity coverage ratio under Basel III Capital Regulations as have been disclosed on the Bank's website and in respect of which a link has been provided in Note 3 in the Statement and have not been reviewed by us, or that it contains any material misstatement.
- 7. As more fully described in Note 7 to the Statement, the extent to which the COVID-19 pandemic will have impact on the Bank's financial performance is dependent on future developments, which are highly uncertain.

Our review report is not modified in respect of this matter.

8. We did not review the interim financial results of one subsidiary included in the Statement, whose interim financial results reflect total revenues of Rs. 12,998 lakhs and total net profit after tax of Rs. 888 lakhs for the quarter ended 30 June 2021, as considered in the Statement. These interim financial results have been reviewed by another auditor whose report has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the other auditor and the procedures performed by us as stated in paragraph 3 above.

Our review report is not modified in respect of this matter. \mathbf{X}

Limited review report on unaudited quarterly consolidated financial results of IDFC FIRST Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended 30 June 2021 (Continued)

IDFC FIRST Bank Limited

9. The Statement also includes the Group's share of net profit/ (loss) after tax of Rs. Nil for the quarter ended 30 June 2021, as considered in the Statement, in respect of one associate based on their interim financial information which have not been reviewed/ audited. According to the information and explanations given to us by the management, this interim financial information is not material to the Group.

Our review report is not modified in respect of this matter.

For **B S R & Co. LLP** *Chartered Accountants* Firm's Registration No: 101248W/W-100022

Manoj Kumar Vijai Partner Membership No: 046882 UDIN: 21046882AAAAAN8812

Mumbai 31 July 2021



IDFC FIRST Bank Limited

Registered Office: KRM Towers, 7th Floor, No. 1 Harrington Road, Chetpet, Chennai 600031, Tamilnadu CIN : L65110TN2014PLC097792

Statement of Unaudited Financial Results for the guarter ended June 30, 2021 (Consolidated)

(₹ in lakhs)

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-	ement of Unaudited Financial Results for the quarter ended June 30, 2021 (Consolidated)	3			(₹ in lakhs)
Sr.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended
No.		30.06.2021	31.03.2021	30.06.2020	31.03.2021
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
			Refer Note 10		
1	Interest Earned (a)+(b)+(c)+(d)	408930.04	399302.86	394934.26	1596815.23
	(a) Interest/discount on advances/bills (refer note 6)	334117.20	321484.19	312379.95	1263297.81
	(b) Income on investments	70939.65	68464.93	75045.19	303921.07
	(c) Interest on balances with Reserve Bank of India and other inter- bank funds	904.44	3002.62	3508.06	11231.26
	(d) Others	2968.75	6351.12	4001.06	18365.09
2	Other Income	84872.48	84116.52	48490.23	225380.21
3	TOTAL INCOME (1+2)	493802.52	483419.38	443424.49	1822195.44
4	Interest Expended	190366.43	203168.74	220535.71	858512.73
5	Operating Expenses (i) + (ii) (refer note 6)	202116.81	214429.90	132837.20	705294.90
	(i) Employees cost	64656.69	61066.04	51255.73	230151.56
	(ii) Other operating expenses	137460.12	153363.86	81581.47	475143.34
6	TOTAL EXPENDITURE (4+5) (excluding provisions and contingencies)	392483.24	417598.64	353372.91	1563807.63
7	Operating Profit (3–6) (Profit before provisions and contingencies)	101319.28	65820.74	90051.58	258387.81
8	Provisions (other than tax) and Contingencies (Net)	187861.16	60273.13	76408.78	206489.41
9	Exceptional Items		-		
	Profit / (Loss) from Ordinary Activities before tax (7-8-9)	(86541.88)		13642.80	51898.40
11	Tax Expense	(24425.38)	(8145.15)		3580.48
	Net Profit / (Loss) from Ordinary Activities after tax (10–11)	(62116.50)	13692.76	10007.51	48317.92
13 14	Extraordinary Items (net of tax expense) Net Profit / (Loss) for the period (12–13)	(62116.50)	- 13692.76	10007.51	48317.92
14	Share in Profit / (loss) of Associate	(02110.50)	15092.70	10007.51	40317.52
10.000	Consolidated Net Profit / (Loss) for the period (14+15)	(62116.50)	13692.76	10007.51	48317.92
	Paid-up Equity Share Capital (Face Value ₹ 10 per share) (refer note 4 & 5)	620683.55	567584.99	567234.37	567584.99
18	Reserves excluding Revaluation Reserves				1222376.76
19	Analytical Ratios (refer note 8)				×
	Earnings per share (EPS) for the period / year (before and after extraordinary items) (not annualized) (refer				
	note 4 & 5)				
	- Basic (₹)	(1.01)	0.24	0.20	0.88
	- Diluted (₹)	(1.01)	0.24	0.20	0.87



. 1



Consolidated Segment Information in accordance with the Accounting Standard on Segment Reporting (AS 17) of the operating segments of the Group is as under :

-					(₹ in lakhs)
Sr. No.	Particulars	Quarter ended 30.06.2021	Quarter ended 31.03.2021	Quarter ended 30.06.2020	Year ended 31.03.2021
		(Unaudited)	(Audited) Refer Note 10	(Unaudited)	(Audited)
1	Segment Revenue				
	a Treasury	277322.62	254757.32	299037.17	1077355.06
L	b Wholesale Banking	139985.36	139689.35	164950.02	611804.19
	c Retail Banking	423732.14	419290.28	328043.47	1501115.31
	d Other Banking Business	3782.12	6167.09	1,302.24	15267.27
	e Unallocated	(34.25)	5019.16	(60.70)	5060.44
L	Total Segment Revenue	844787.99	824923.20	793272.20	3210602.27
	Add/(Less) : Inter Segment Revenue	(350985.47)	(341503.82)	(349847.71)	(1388406.83)
	Income from Operations	493802.52	483419.38	443424.49	1822195.44
2	Segment Results After Provisions & Before Tax				
1	a Treasury	61878.99	66997.47	43561.33	259493.84
1	b Wholesale Banking	1528.11	62563.02	1718.84	69850.37
h	c Retail Banking	(143164.83)	(124509.95)	(20217.10)	(255151.46)
	d Other Banking Business	206.95	1683.19	(2391.99)	(1724.23)
	e Unallocated	(6991.10)	(1186.12)	(9028.28)	(20570.12)
	Total Profit Before Tax and Earnings from Associates	(86541.88)	5547.61	13642.80	51898.40
3	Segment Assets				
	a Treasury	6381510.06	5619046.97	5889687.08	5619046.97
	b Wholesale Banking	2834214.94	2916788.81	3005815.83	2916788.81
I .	c Retail Banking	7336487.96	7459735.81	5827197.70	7459735.81
	d Other Banking Business	5145.20	4160.64	181.96	4160.64
	e Unallocated	336030.26	307420.20	336967.06	307420.20
	Total Segment Assets	16893388.42	16307152.43	15059849.63	16307152.43
4	Segment Liabilities				
	a Treasury	4418223.23	4084358.60	5558795.43	4084358.60
	b Wholesale Banking	3501225.06	3589090.60	3496450.12	3589090.60
	c Retail Banking	6901194.22	6730874.57	4230358.08	6730874.57
	d Other Banking Business	983.23	2736.42	2054.27	2,736.42
	e Unallocated	44671.44	110120.75	21831.90	110120.75
	Total Segment Liabilities	14866297.18	14517180.95	13309489.80	14517180.94
5	Capital Employed (Segment Assets - Segment Liabilities)	2027091.24	1789971.49	1750359.83	1789971.49

Business segments have been identified and reported taking into account the target customer segment, the nature of products, internal business reporting system, transfer pricing policy approved by Asset Liability Committee (ALCO), the guidelines prescribed by the Reserve Bank of India ('the RBI'), which has been relied upon by the auditors.

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Notes:

- 1 The above financial results represent the consolidated financial results for IDFC FIRST Bank Limited ('the Bank' or 'Holding company'), its subsidiary together constituting the 'Group' and share of profit / loss of its associate. The above results for the quarter ended June 30, 2021 were reviewed by the Audit Committee on July 30, 2021 and approved by the Board of Directors on July 31, 2021 and have been subjected to a "Limited Review" by the Statutory Auditors.
- 2 The consolidated financial results are prepared in accordance with the provisions of the Banking Regulation Act, 1949, Generally Accepted Accounting Principles in India, including Accounting standards as specified under Section 133 of the Companies Act, 2013 and Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015 in so far as they apply to banks, and the guidelines issued by the RBI.
- 3 In accordance with the RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated July 1, 2015 on 'Basel III Capital Regulations' and the RBI circular DBR.No.BP.BC.80/21/21.06.201/2014-15 dated March 31, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures on its website at the link : http://www.idfcfirstbank.com/regulatory-disclosures.html. These disclosures have not been subjected to audit or limited review by the Statutory Auditors of the Bank.
- 4 During the quarter ended June 30, 2021, the Bank raised additional capital aggregating to ₹ 3,000 crore (rounded off) from qualified institutional buyers through issuance of 523103660 equity shares, fully paid-up, at the price of ₹ 57.35/- per equity share (including a premium of ₹ 47.35 per equity share).
- 5 During the quarter ended June 30, 2021, the Holding company has issued 7881998 equity shares respectively of face value of ₹10 each pursuant to the exercise of options under the Employee Stock Option Scheme.
- 6 The Bank pays loan servicing fees to business correspondents for services rendered towards sourcing and servicing of loans and other related activities. These were netted off from "Interest/discount on advances/bills" in the profit and loss account till December 31, 2020. During the quarter ended March 31, 2021, the Bank changed this presentation and accordingly reclassified them as part of "Operating Expenses" with the corresponding change in the previous periods. Basis this change, all relevant disclosures have been regrouped / reclassified wherever applicable, for the quarter ended June 30,2020.

	(₹ in crore	
	Quarter ended 30.06.2020	
Interest/discount on advances/bills - As reported	3,102.75	
Interest/discount on advances/bills - As per reclassification	3,123.80	
Operating Expenses - As reported	1,307.32	
Operating Expenses As per reclassification	1,328.37	





7 Consequent to the outbreak of the COVID-19 pandemic, the Indian government announced a lockdown in March 2020. Subsequently, the national lockdown was lifted by the government, but regional lockdowns continue to be implemented in areas with a significant number of COVID-19 cases. During the quarter ended June 30, 2021, India experienced a "second wave" of COVID-19, including a significant surge of COVID-19 cases following the discovery of mutant coronavirus variants in the country. The second wave has started to subside and there has been gradual lifting of lock downs.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, has led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activity, which may persist even after the restrictions related to the COVID-19 outbreak are being lifted. While the easing of restrictions has driven a revival in economic activity across sectors, the continued slowdown has impacted lending business, fee income generation from sale of third party products, collection efficiency etc. Further, there may be a rise in the number of customer defaults and consequently an increase in provisions. The extent to which the COVID-19 pandemic, will continue to impact the Holding Company's operations and asset quality will depend on future developments which are highly uncertain and will depend on many factors such as the trajectory of the pandemic, progress and effectiveness of the vaccination programme, the effectiveness of the current and future steps taken by the Government and the RBI to mitigate the economic impact. The Holding Company's capital and liquidity position is strong and would continue to be the focus area for the Holding Company during this period.

During the quarter ended June 30, 2021, the Holding Company has made additional COVID-19 related provision amounting to ₹ 350.00 crores. The Bank holds cumulative COVID-19 related provision cf ₹ 725.00 crores as at June 30, 2021.

- 8 Analytical ratios are part of standalone financial results and are available on the Bank's website (www.idfcfirstbank.com) and on the Stock Exchange websites (www.nseindia.com and www.bseindia.com).
- 9 The above consolidated financial results have been reviewed/audited by the statutory auditors, B S R & Co. LLP, Chartered Accountants.
- 10 The figures for the quarter ended March 31, 2021 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of the third guarter of the financial year which was subject to limited review.
- 11 The Group has followed the same significant accounting policies in the preparation of these financial results as those followed in the annual financial statements for the year ended March 31, 2021.

For and behalf of the Board of Directors of IDFC FIRST Bank Limited

V. Vaidyanathan Managing Director & Chief Executive Officer

Date: July 31, 2021 Place: Mumbai



IDFC FIRST Bank Q1 FY22 results:

Core Pre- provisioning Operating Profit highest ever at Rs. 601 Crore

Bank takes prudent provisions for COVID second wave. Expects provisions to taper off for FY 22.

Mumbai, July 31, 2021:

Financial results at a glance

The Board of Directors of IDFC FIRST Bank, in its meeting held today, approved the unaudited financial results for the quarter ended June 30, 2021.

Summary of Results

- Total Income grew by 36% YoY basis to reach Rs. 3,034 crore in Q1 FY22.
- Core PPOP (excluding Treasury Gains) grew by 8% YOY to reach Rs. 601 crore.
- Net Loss of Rs. 630 crore for Q1-FY22 because of prudent provisions for COVID wave 2.0.
- **Covid provision** pool increased from Rs. 375 crore to Rs. 725 crore during the current quarter on a prudent basis to act as a cushion for Covid impact.
- NII: Strong growth by 25% on a YoY basis to reach Rs. 2,185 crore in Q1-FY22.
- NIM%: Highest ever at 5.51% in Q1-FY22 as compared to 4.86% in Q1-FY21.
- CASA ratio: 50.86%% as of June 30, 2021, as compared to 33.74% as of June 30, 2020.
- **CASA balance**: Grew by 98% YoY basis to reach Rs. 46,439 crore, despite 200 bps reduction in the peak savings rate in the last 6 months.
- Customer Deposits: Rs. 84,893 crore (grew by 36% YoY).
- Funded Assets: Rs. 1,13,794 crore (grew by 9% YoY).
- Retail Loan Assets: Rs. 72,766 crore (grew by 27% YoY excluding ECLGS portfolio).
- Asset quality: GNPA and NNPA at 4.61% and 2.32% respectively (Reported PCR at 50.86%). Including COVID provisions of Rs. 725 crore, the PCR would be 66.40% at June 30, 2021.
 - GNPA and NNPA include impact of 84 bps and 71 bps respectively on account of one Mumbai based infra toll account which slipped during the quarter. The Bank expects no material economic loss in this account eventually as this is an operating toll road and is only delayed. This was already part of the identified stressed asset list disclosed in the previous periods. Excluding this account, the PCR (including COVID provisions) would be 77.23%.
- Capital Adequacy Ratio: Strong at 15.56% with CET-1 Ratio at 14.86%
- Average Liquidity Coverage Ratio (LCR): Average LCR at 166% for Q1-FY22.

DETAILED NOTE ON BUSINESS & FINANCIAL PERFORMANCE OF THE BANK

Earnings

- Net Interest Income (NII): Net Interest Income (NII) grew by 25% YOY to Rs. 2,185 crore, up from Rs. 1,744 crore in Q1 FY21. The sequential Q-o-Q NII grew by 11%.
- Net Interest Margin (NIM%) (quarterly annualized): NIM% reached healthy levels at 5.51% in Q1
 FY22 from 4.86% in Q1 FY21 and 5.09% in Q4 FY21 as the cost of funds further reduced.
- Fee and Other Income (without trading gains) increased 203% YOY to Rs. 449 crore in Q1 FY22 as compared to Rs. 148 crore in Q1-FY21. However, it was lower by 25% on sequential basis, because of lockdowns relating to the COVID second wave.
- **Total Income** (net of Interest Expense) grew 36% YOY at Rs. 3,034 crore for Q1-FY22 as compared to Rs. 2,229 crore for Q1-FY21, driven by the growth in NII and fee income.
- Core Pre-Provisioning Operating Profit (excluding the trading gains) grew by 8% YOY basis to reach highest levels ever, at Rs. 601 crore, for the quarter Q1-FY22.
- Provisions: The Bank has created additional COVID-19 provisions of Rs. 350 crore during the quarter taking the total COVID-19 provision pool to Rs. 725 crores. The Bank believes that the full estimated impact of COVID wave 2 is now provided for in the books of the Bank.
 - There was no moratorium provided to customers during COVID 2nd wave and thus there was ageing provisions that were required to be taken as per our conservative provisioning norms. The Bank believes that these provisions may not reflect actual economic loss but represent a delay in timing of repayments.
 - We believe cash flow of these customers have got affected due to lockdowns in Covid second wave in Q1-FY22. However, a reasonable proportion among them are likely to pay back their dues when economy normalizes.
 - The Bank has already taken provision of Rs. 1,879 crore during Q1 FY22. Based on the recent portfolio quality indicators (latest cheque bounce trends, collection efficiency, vintage analysis) we expect the provisions to taper off from here for the rest of the year (assuming no Covid third wave).
 - The annualized credit cost for FY22 is expected to be less than 2.5% of average funded assets.
- Profitability: As result of the higher provisioning on account of COVID, the net loss for Q1 FY22 was at Rs. 630 crore as compared to Net Profit of Rs. 94 crore in Q1 FY21. The bank expects to collect reasonable proportion of these dues in due course.



<u>Liabilities – Positive growth despite sharp rate cut in Savings Accounts</u>

The Bank continues to have a strong liability and deposits franchise

- CASA Deposits posted strong growth, rising 98% YoY to Rs. 46,439 crore as on June 30, 2021, as compared to Rs. 23,491 crore as on June 30, 2020 despite the Bank reduced the peak saving rates by 100 bps in Q4-FY21 followed by another 100 bps reduction in peak savings rate with effect from May 1, 2021.
- CASA Ratio was at 50.86% as on June 30, 2021, as compared to 33.74% as on June 30, 2020. The CASA ratio was at 51.75% as on March 31, 2021.
- The Average CASA Ratio (calculated on daily CASA balance) during the quarter was healthy at 50.3% as on June 30, 2021 as compared to 32.0% as on June 30, 2020.
- The total **Customer Deposits** increased by 36% to Rs. 84,893 crores as of June 30, 2021, as compared to Rs. 62,409 crore as of June 30, 2020.
- The Bank increased customer deposits with outstanding balance of Rs. 5 crore and below to 82% of the overall customer deposits as on June 30, 2021, as compared to 65% as on June 30, 2020 which has significantly diversified and strengthened the deposit base.
- The Fixed Deposits of the Bank have the highest rating "FAAA/Stable" by CRISIL.
- As of June 30, 2021, the Bank has 601 branches and 703 ATMs (including 94 Recyclers) across the country.

Loans and Advances

- Total Funded Loan Assets stood at Rs. 1,13,794 crore as on June 30, 2021, compared to Rs. 1,04,050 crore as on June 30, 2020, and as compared to Rs. 1,17,127 crore as on March 31, 2021. The QoQ reduction in the overall funded asset was primarily due to lower disbursals during the quarter as it was impacted by COVID 2.0 during April and May 2021. The overall retail book disbursals in Q1-FY22 were 53% of the disbursals done in Q4-FY21. The Bank expects disbursements to pick up from Q2 FY22 onwards.
- Retail Loan Book, increased to Rs. 72,766 crore as on June 30, 2021, compared to Rs. 56,043 crore as on June 30, 2020. The year-on-year growth of the Retail Loan Book was 27% excluding Emergency Credit Guarantee Line loan book of Rs. 1,645 crore. However, it declined by 1.2% on a sequential basis
- Retail loans including retail PSL portfolio constitute **68% of the overall funded assets**.
- Wholesale Loan Book reduced by 15% from Rs. 40,275 crore as of June 30, 2020, to Rs. 34,232 crore as of June 30, 2021.

- Within the wholesale segment, the Infrastructure loan book reduced by 23% to Rs. 10,346 crore as on June 30, 2021, from Rs. 13,416 crore as on June 30, 2020, and reduced by 4% from Rs. 10,808 crore at March 31, 2021.
- Infrastructure financing book as % of overall funded assets has now reduced to just 9.09% of funded assets as on June 30, 2021, as compared to 12.89% as on June 30, 2020, and as compared to 21.7% at the time of merger.
- The bank reduced concentration risk by reducing the exposure to Top 10 borrowers as % of the total funded assets to 5.8% as on June 30, 2021, as compared to 7.3% as on June 30, 2020, and as compared to 5.9% as on March 31, 2020.

Jun-21 Change from Dec-19 Mar-21 (During Pre-Covid PCR (%) (Pre-Covid) (Post Covid 1.0) Covid 2.0) Levels (C – A) As of 30 **Particulars** (A) **(B)** (C) (in bps) Jun 21 Retail GNPA 2.26% 4.01% 3.86% 160 53.84% NNPA 1.06% 1.90% 1.82% 76 Corporate (Non-Infra) 3.08% 3.98% 2.91% GNPA (17) 57.60% NNPA 1.58% 1.92% 1.25% (33) Infrastructure GNPA 4.69% 5.76% 15.65% 1,096 41.13% NNPA 861 1.23% 1.35% 9.84% Total GNPA 2.83% 4.15% 4.61% 178 50.86% NNPA 109 1.23% 1.86% 2.32%

Asset Quality: The Asset Quality trends of the Bank for different segments provided below -

- Due to COVID-19 second wave, there were strict lockdowns across the country in April and May 21, and in part of June-21 including in major states like Delhi, Maharashtra, West Bengal, Tamil Nadu, Karnataka. This impacted the operations of the Bank, especially in terms of disbursals and collections as the logistical challenges increased due to lockdowns. At the same time, there was no moratorium, leading to slippages during the quarter.
- The NPA% mentioned above includes one infrastructure loans (Mumbai Toll Road account) which became NPA during the quarter with Rs. 854 crore outstanding, due to the impact on toll collections following COVID-19 second wave.
- This toll road account continued to repay its dues, partially, even during this quarter which was
 affected by second wave (Q1-FY22), the principal outstanding has come down by Rs. 19 crore
 during Q1 FY22. The Bank carries Rs. 154 crore provision on this account. This account was already
 disclosed under the identified stressed asset list.

- The slippage of this account led to an increase in GNPA by Rs. 854 crores, and a corresponding
 reduction in the Identified Stress Asset List. Bank expects to collect our dues in due course from
 this entity as this is an operating toll road entity and does not expect any material economic loss
 on this account.
- Thus, excluding the impact of the said Mumbai based infra Toll road account, the GNPA and NNPA as of June 30, 2021 would have been 3.77% and 1.61% with PCR of 58.22%.
- With this account moving to NPA, the proactively identified Stress Assets pool of the Bank now stands reduced to Rs. 1,371 crore as on June 30, 2021 from Rs. 3,195 crore as on June 30, 2020, a reduction of 57%, for which the Bank holds provision cover of 67%.
- Including the COVID provision of Rs 725 crore as of June 30, 2021, the PCR would improve to 66.40% and without the effect of the Mumbai based road toll account where we expect to collect our dues in due course, it would be 77.23%.
- Further, the Bank has seen improvement in key indicators, like (a) Improving customer profile for on-boarding (b) improving cheque bounce trends of portfolio (c) improving collection efficiencies and improved vintage analysis indicators. Based on the above portfolio analysis of these key indicators, the bank is confident of reducing Gross NPA and NPA to pre-COVID levels and expects to reduce annualized credit costs to less than 2% by Q4 FY22 for the retail loan book.
- The Bank was sensitive to customers affected by COVID during this quarter. Standard restructured outstanding portfolio (under the COVID-19 relief package provided by the RBI) in retail loans was 1.81% of the overall Retail Loan Book as of June 30, 2021. Restructuring for the overall portfolio stood at 2.01% of the total Funded Assets.

Capital and Liquidity Position

- Capital Adequacy of the Bank was strong at 15.56% with CET-1 Ratio at 14.86% as compared to regulatory requirement for the Capital Adequacy Ratio of 10.875% and for CET-1 Ratio of 7.375%. During the quarter, the Bank has successfully raised equity capital of Rs. 3,000 crore on April 06, 2021.
- Average LCR was strong at 166% for the quarter ending on June 30, 2021.

Mr. V Vaidyanathan, Managing Director and CEO, IDFC FIRST Bank, said, "Within just two years we have made tremendous progress at the bank. Our CASA ratio is high at 50.86% despite reducing savings account interest rates by 200 bps recently, which points to the trust customers have in our Bank and service levels. Because of our low cost CASA, we can now participate in prime home loans business, which is a large business opportunity."

"Regarding the loss during the quarter, we have made prudent provisions for COVID second wave, and expect provisions to reduce for the rest of the three quarters in the FY 22. We guide for achieving pre-COVID level Gross and Net NPA, with targeted credit loss of only 2% on our retail book by Q4 FY 22 and onwards, assuming no further lockdowns."

"Our Core Operating Profits even without treasury operations have reached the highest ever level at Rs. 601 crore. Thus from now on, with reduced expected provisions, the Bank will be well on its path of creating a wonderful profitable franchise."

About IDFC FIRST Bank

IDFC FIRST Bank was created by the merger of IDFC Bank and Capital First in December 2018. The Bank provides a range of financial solutions to individuals, small businesses and corporates. The Bank offers savings and current accounts, NRI accounts, salary accounts, demat accounts, fixed and recurring deposits, home and personal loans, two-wheeler loans, consumer durable loans, small business loans, forex products, payment solutions and wealth management services. IDFC FIRST Bank has a nationwide presence and operates in the Retail Banking, Wholesale Banking and other Banking segments. Customers can choose where and how they want to Bank: 601 Bank liability branches, 161 asset branches, 609 ATMs and 94 recyclers and 623 rural business correspondent centres across the country, net Banking, mobile Banking and 24/7 Customer Care services. The Bank is rated FAAA by CRISIL for the Fixed Deposit Program.

Cautionary Statement

"Statements made in this release may contain certain forward-looking statements based on various assumptions on the Bank's present and future business strategies and the environment in which it operates. Actual results may differ substantially or materially from those expressed or implied due to risk and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India and abroad, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the Bank's businesses as well as the ability to implement its strategies. The information contained herein is as of the date referenced



and the Bank does not undertake any obligation to update these statements. The Bank has obtained all market data and other information from sources believed to be reliable or its internal estimates, although its accuracy or completeness cannot be guaranteed."